

Lori Schlesinger

Lori & Associates opens doors

New to the Five Towns as an owner/broker but a 15-year veteran of residential sales, Lori Schlesinger is taking her earned expertise and hanging up her own shingle.

The Woodmere resident, single mom and now proprietress of Lori & Associates, LI Realty on Spruce St. in Cedarhurst, has spent the past nine years working at Morton M. Haves in Hewlett where as an associate broker she was the number one or two salesperson for many years running.

"I was admittedly nervous about going out on my own," she said from her brand new storefront, "but it's been my dream. I figured I work very hard so it might as well be for myself, I am solely responsible for my son's education and future, and this space became available and it was just the perfect location. There is no other real estate office in the heart of town."

Lori & Associates belongs to the Multiple Listing Service, boasts six salespeople and is looking to hire even more. Schlesinger is coupling a few seasoned salespeople with younger ones, hoping to bring a greater energy to the office. She is confident, excited and open for business.

"House prices are high," she said, "though it's starting to level out. But people are always looking to move into the area. It will always be busy."

Lori & Associates concentrates on home sales in the Five Towns, the Beaches, East Rockaway, Lynbrook and Rockville Centre. Call (516) 791-8300.